



MARTIN MÜNZER
HR Development

Profile

Since 1998 I am working in the area of Human Resources Development. This is not merely a profession but my mission in life. It fills me with deep satisfaction supporting individuals and companies to develop even further.

My motto is "with pragmatism and depth". In the first place, together with my customer I am looking for easy solutions that can swiftly be put to practice. At the same time, the strategic alignment of Human Resources Development in the company may be examined to give individual measures even greater power.

My motto is the central theme in my professional life:
Still today I benefit from my first professional activity as a licensed interpreter and translator. Time and again companies require my services in English or Spanish.

As a young manager in the field of software localization I received coaching. This gave my life a new turn. I was deeply impressed by the success and the instruments of this method. Not only did I want to be on the 'receiving end' but to apply it myself.

Therefore, I qualified in psychological disciplines such as NLP (Neuron Linguistic Programming) and 'Gestalt' Therapy, before I started an internship at "People Potential", one of the leading training companies in Malaysia. Supported by very experienced trainers I learnt developing trainings, applying successful presentational skills and dealing with group dynamics in a multi-ethnic country. After a short period of time I was put in charge of conducting communicational trainings myself.

Upon my return from Asia in 1999, I co-operated with training institutes in Europe and started working for companies such as Hewlett-Packard on an international basis.

From 2002 up to the present I am working freelance and in close co-operation with training networks to cover the needs of big international companies as well as medium-sized businesses.

A milestone in my work as HRD Consultant was my time at the "Süddeutsche Zeitung" (a leading German national newspaper) from 2005 until 2013. I was in charge of all mayor activities in Human Resources Development and rolled out HR programs that had intense long-term effects in the company. There, I also further honed my skills as a coach, trainer and workshop facilitator.

It is a matter of course that I am constantly developing my own skills further and further. Therefore, I make it a point to receive further education on a yearly basis.

Work Samples

Time Management

See flyer "Time Management"

Knowledge Management

Trainings for **Hewlett-Packard, Amsterdam**

Objective: The employee is better able to deal with the information overload of our times.

Coaching

Coaching of high level managers of different companies (**Süddeutsche Zeitung, Loxxess, IVM Automotive, HypoVereinsbank Unicredit Group** etc.).

Leadership Trainings

Trainings for **Süddeutsche Zeitung, IVM Automotive, HypoVereinsbank Unicredit Group**.

Workshop Facilitation

BMW AG

Strategy Workshops after re-organizations of departments.
Objective: Clear responsibility assignments throughout the department.

Further references

Please contact me for further references.

I gladly put you in touch with in-house HRD responsables that are well acquainted with my work.

Contact:

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